



NATIONAL ASSOCIATION OF REAL ESTATE BROKERS, INC.

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Greetings Realtists and Guests,

I consider it a distinct privilege to welcome you to the web site of The Greater Harlem Real Estate Board.

The chapter has been a longstanding catalyst for economic improvement in the greater Harlem community. The contributions made by the chapter have been instrumental, not only in helping African Americans to realize their dream of homeownership, but in helping to create stability and wealth for the community at large.

A testament to your efforts include:

- ◆ The chapter's immensely successful housing fair, which provides a forum for first time buyers to cull together the information they need, to make an informed decision about their choice of real estate investment.
- ◆ Your first time homebuyer counseling component, which is a comprehensive HUD approved program, ensures that the homebuyer is prepared to acquire and sustain their stake in homeownership.
- ◆ Equally as important is the chapter's creation of jobs. Your chapter's membership brings together many diverse real estate interests, not the least of which include: new construction, property rehabilitation, property management and sales. These various interests have resulted in the creation of opportunities for secretaries, plumbers, architects, accountants, masons, security personnel, carpenters and lawyers, to name a few.

On behalf of Region II, I commend you on your efforts and accomplishments as you go forward, continuing to foster democracy in housing.

Continue to enhance your lives and the lives of those in the community you serve.